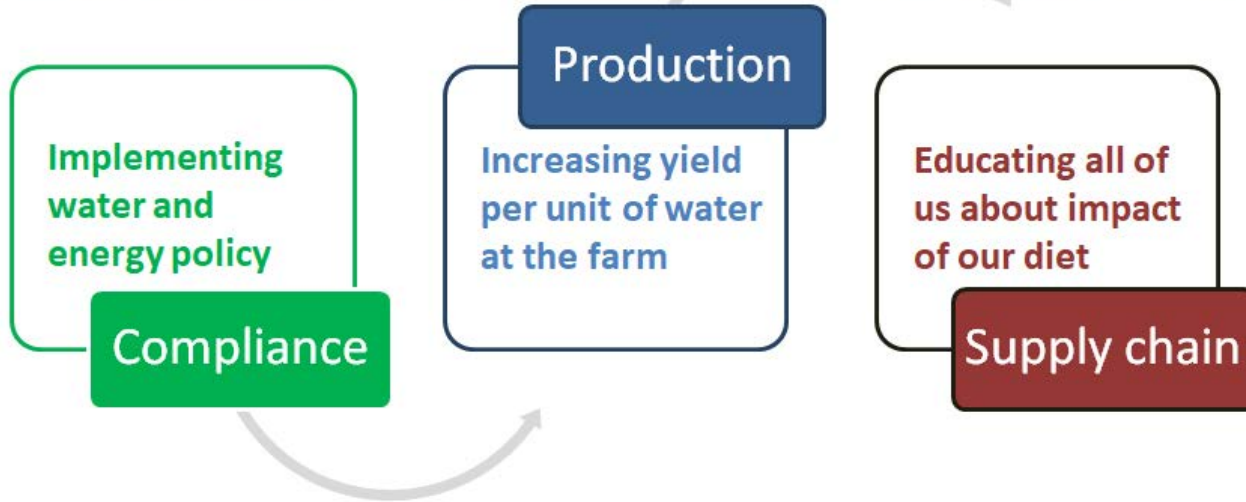


Data mining platform to address water-energy nexus in Agriculture

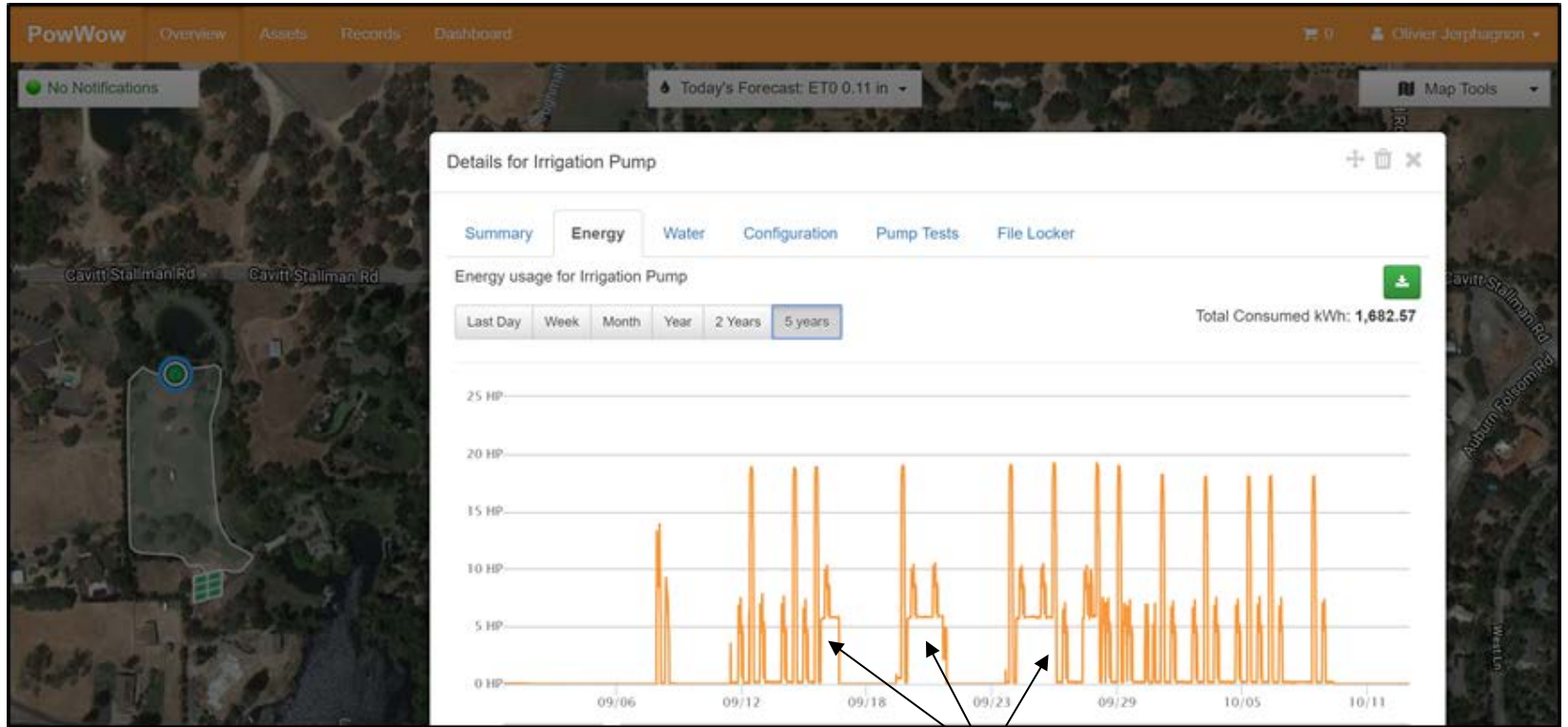
Olivier Jerphagnon
Founder and CEO
PowWow Energy



Water and energy across “food chain”



Quick story: we started with a leak...



Collaboration with UCSB and UC Davis

- Behavioral change at UCSB
(Institute for Energy Efficiency)

- Water tracking at UC Davis
(Russell Ranch ran by ASI)



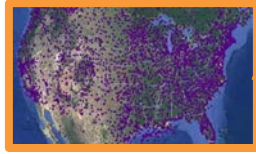
We incorporated company in 2013



PowWow has grown since: full platform

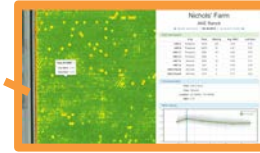


Energy data
(Green Button)

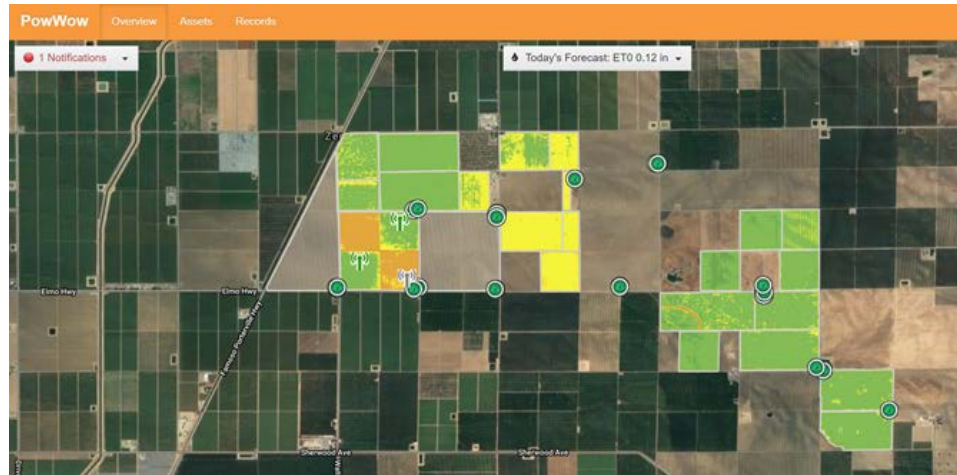


3 patents granted
2 patents pending

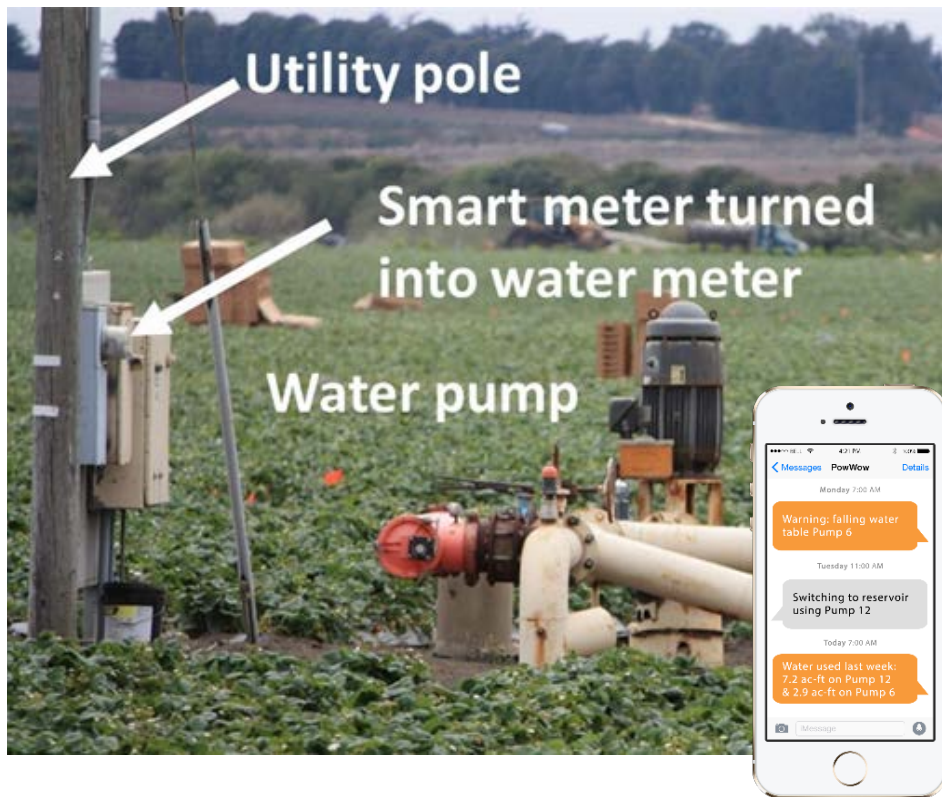
Weather data
(NWS, etc.)



Aerial images and
irrigation schedules



Application #1: reduce farming inputs

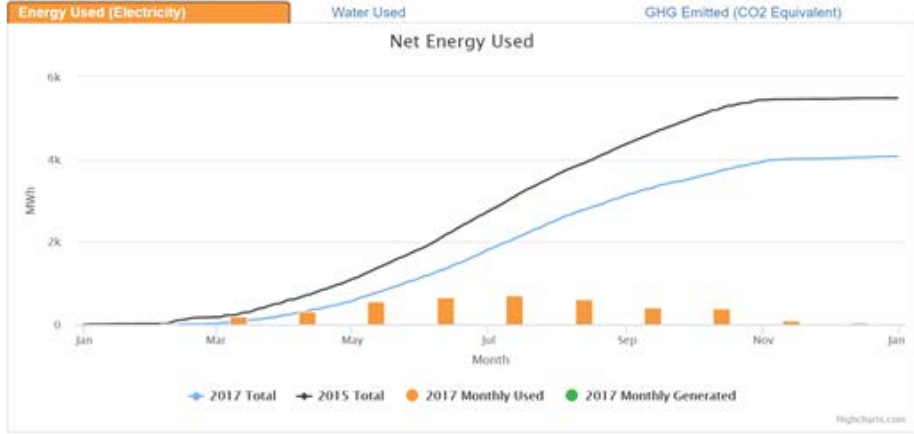
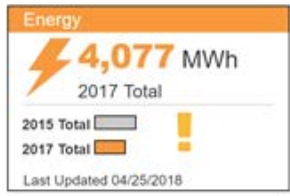


- No hardware to install
- Integrated with PG&E, SCE and SDG&E
- No recurring telemetry cost to transmit data
- Pump alerts via texts
- Daily water records

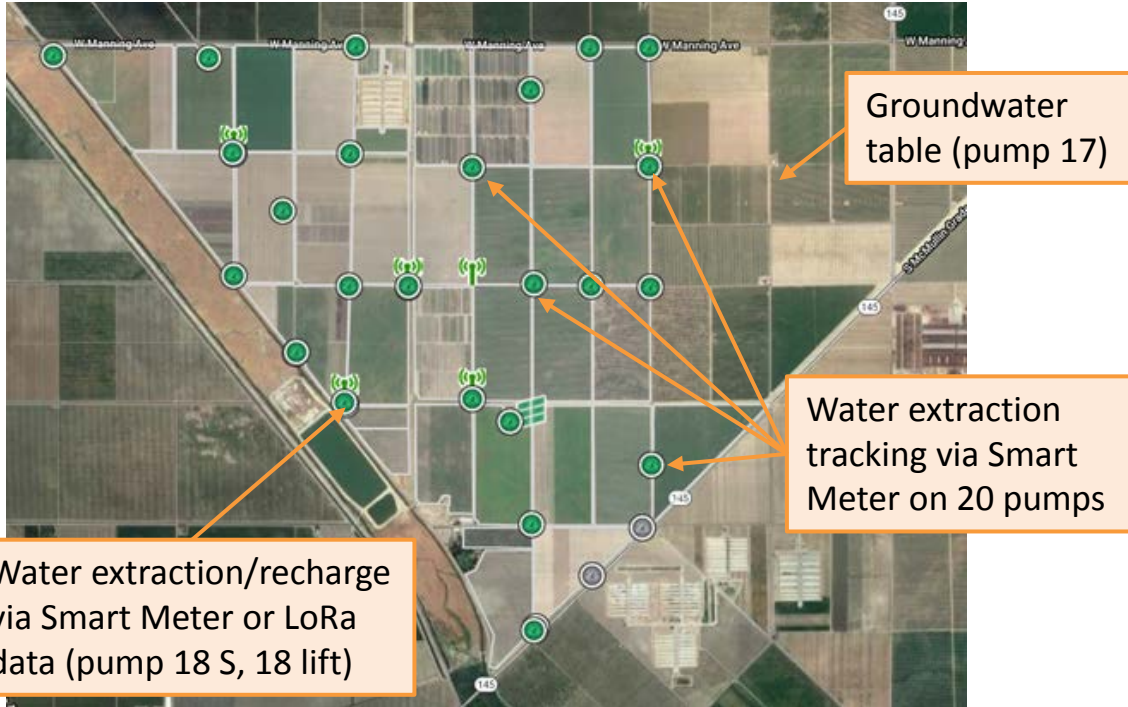


Energy input: SCE pilot since 2016

Project: All Farms | Current Year: 2017 Total
Ranch: All Ranches | Baseline Year: 2015 Total



Maintain groundwater levels: SGMA



Demonstration to Groundwater Sustainable Agencies at Terranova Ranch in Helm, California

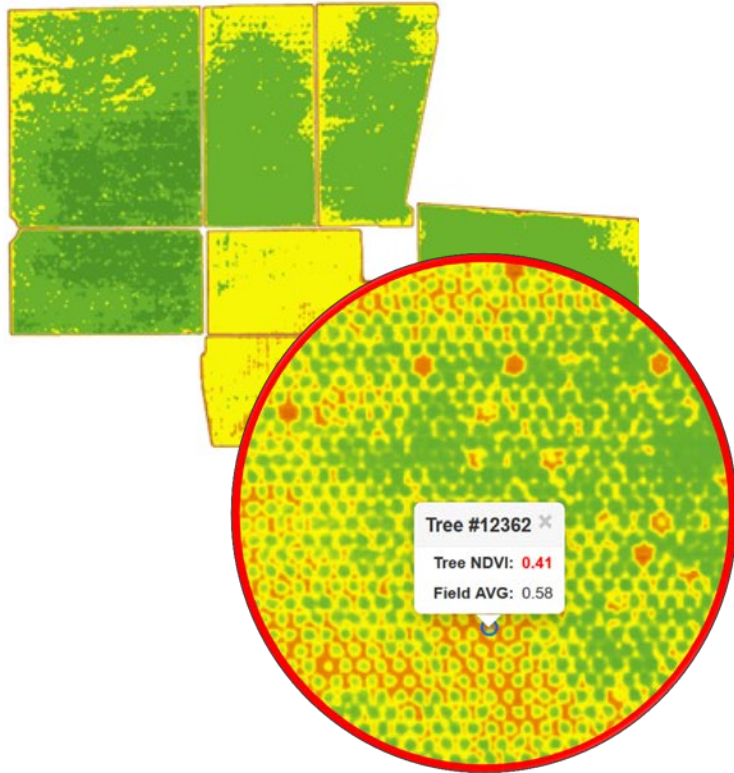
- 8 crops in 2016 (2,617 acres):
 - Alfalfa
 - Carrots
 - Peppers
 - Pistachios
 - Onion, onion fresh
 - Olives for oil
 - Seed production
 - Tomatoes (processing)
 - Wine grapes

- Results:

- Irrigation records (ETc): **6,892 ac-ft**
- Pumping data (energy): **6,983 ac-ft**

Difference: +1.3%

Application #2: farming production

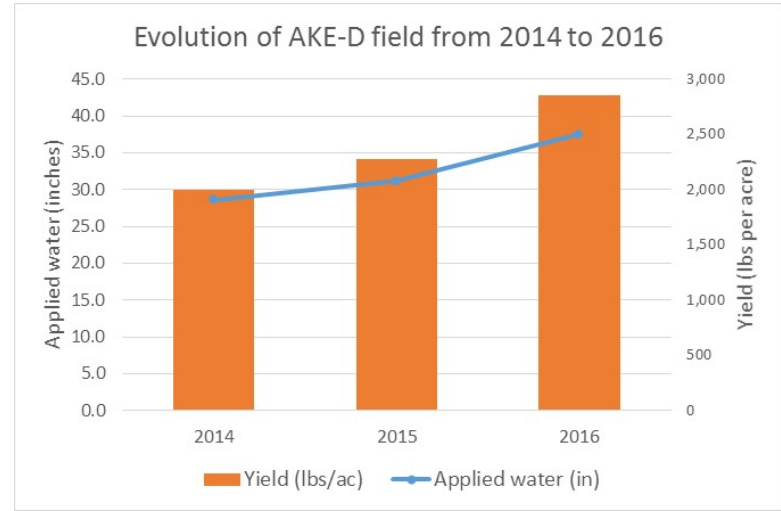
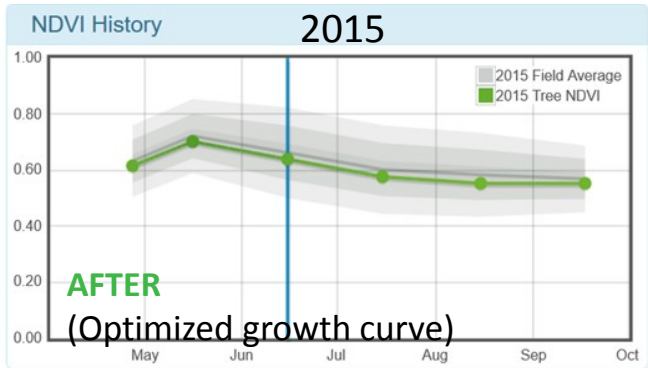
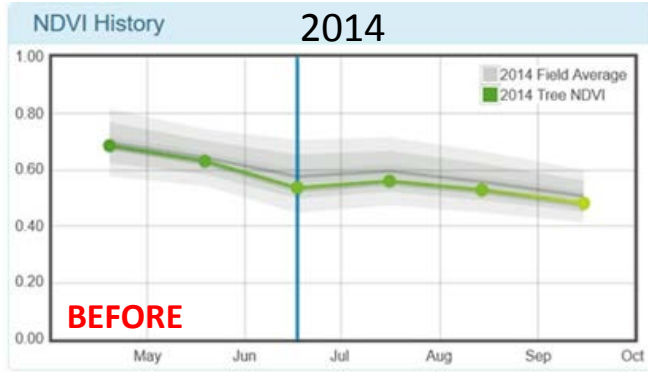


Tree level tracking:

- Distribution Uniformity increase
- Irrigation schedule tuning
- Integration of on-farm data
 - Plant-based (pressure chamber)
 - Soil-based (Hortau, WiseConn, etc)
 - Atmospheric data (Tule, etc.)



Results: increased crop production

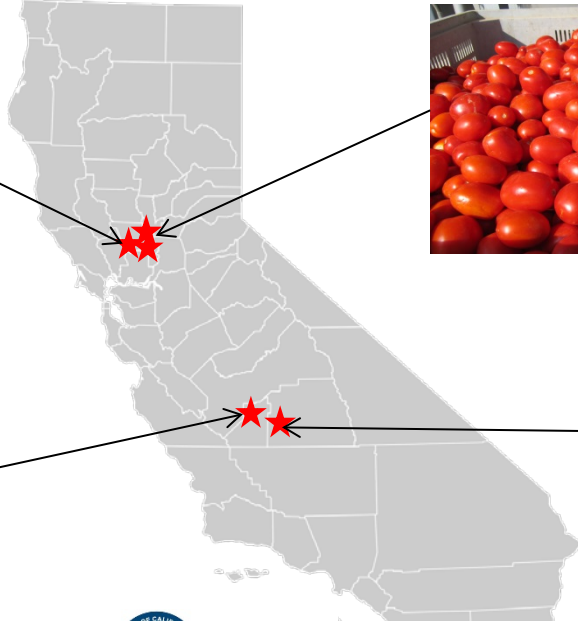


Water use efficiency increased by 9%. We compared treatment and control fields

3-year study to be published by CEC

Water use efficiency (tons per acre-feet) improved by 9%

Energy use efficiency (tons per MWh) improved by 13%



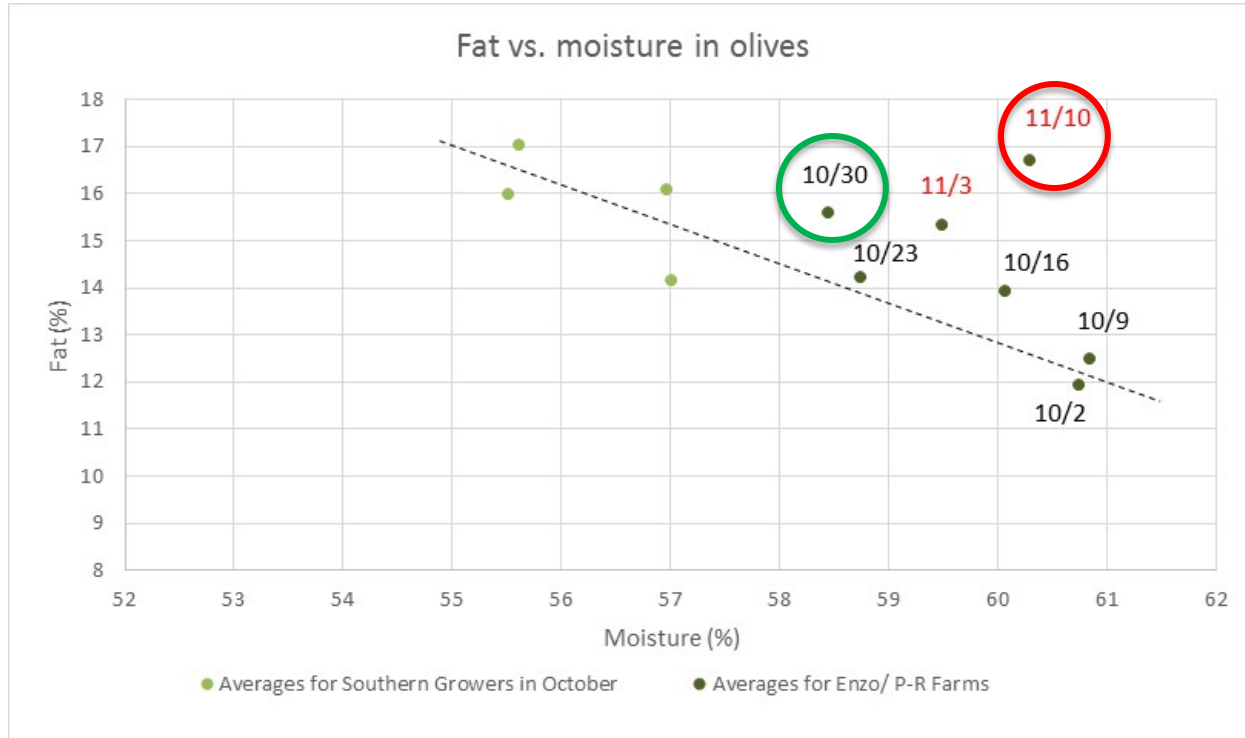
CEC contract EPC-14-081

Application #3: improve food quality

- Specific challenge with olive oil
 - Control moisture in olives to improve mill efficiency
 - Increase fat content to increase gallons per acre
 - Understand impact of irrigation on fruit maturity
- Existing issues
 - Adjust irrigation schedule based on ET to improve canopy cover and yield
 - Manage variability (leaks, soil variability, etc.)



Optimize harvest with data platform



Predictable best/worst harvest events

Best oil so far at Enzo on 10/30

ENZO OLIVE OIL COMPANY.

TANK # 5

VARIETY Arbosana

BATCH # 15, 16, 17, 18, 19, 20

HARVEST DATES 10/29, 10/30, 10/31, 11/1, 11/2

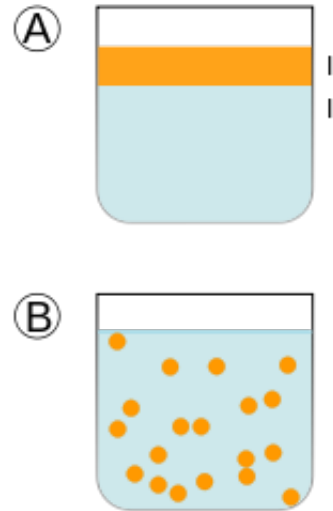
MILL DATES 10/29, 10/30, 10/31, 11/1, 11/2

TASTING NOTES grass, green olive, herbaceous, bitter
complex, mild butter, Artichoke, w. pungency
delicate balance, floral

RACK DATES _____

NITROGEN DATES 111117

Olive and Fresno chili pepper emulsified in malaxer on 11/14 (too high moisture)



Emulsion of oil in water can happen for moisture above 58%

We eat 90% of water we consume



Thank you.

Olivier Jerphagnon

Founder and CEO

PowWow Energy

